Spring Newsletter / 2022 RECAP

Letter from Chairman and Vice-Chairman / Interim CEO

Dear fellow members,

Despite some challenges to economy/interest rates, 2022 was another successful year with many accomplishments.

Accomplishments

After an exhaustive search, Greg Sisitki, our new CEO / GM, joined the team. With almost 11 years of credit union experience as CEO at Latrobe Area Hospital FCU, he brings a depth of experience, solid skill set, enthusiasm, and outstanding commitment to credit union values and ideals.

Who can join USSCO? EVERYONE! USSCO expanded membership options in 2022—partnering with two more local community nonprofits: FOP, Lodge 86 and Humane Society of Cambria County. See page 3 for more information.

We released our new, improved website and added an exciting new online product: "Make a Loan Payment!" from a bank account or debit card. It's proving to be popular with members.

We implemented CECL [Current Expected Credit Losses], a new accounting methodology related to internal controls and calculating loan loss reserves in 2022.

The new Ebensburg community office—with three drive-thru lanes—is progressing. Drive by the Industrial Park and "watch us grow for you." Check out page 6!

We are proud to announce that USSCO earned a spot on the prestigious Pennsylvania Business Central 2023 Top 100

Organizations again in 2023, two years in a row. Other local businesses and organizations in their 23-county coverage area honored included major banks, hospitals, other industry leaders, and some of the area's largest employers.

We're just as proud that you voted for and chose us as your Somerset and Cambria County BEST CREDIT UNION again, fifth time for Cambria and eighth for Somerset. We NEVER take these awards for granted.

USSCO Financial Highlights [unaudited financials]

	12/31/2021	12/21/2022	% Growth
Members	13,921	14,132	+1.96%
Loans	\$69,208,840	\$81,725,518	+ 18.09%
Deposits / Shares	\$147,822,626	\$155,475,647	+ 5.18%
Capital	\$13,628,413	\$14,345,879	+ 5.26%
Total Assets	\$165,062,523	\$163,054,095	- 1.27%
Net Income	\$782,620	\$717,466	- 8.32%

Letter continued on page 2







2023 Holiday Closings

May 30th Memorial Day
June 19th Juneteenth
July 4th Independence Day
September 4th Labor Day
October 9th Columbus Day
November 11th Veterans Day

Thanksgiving Day

December 25th Christmas

November 23rd



USSCO GIVES BACK TO OUR COMMUNITIES



In the Future

We continue to make improvements to our internal processes and procedures with an eye to efficiency and quality.

Technology and our core banking software provide a solid foundation and the tools we need to help you navigate financial issues, answer any questions or concerns, and suggest solutions. Our professional team is always focused on you. You can depend on everyone treating you in a friendly, caring, and personal way—the USSCO WAY.

Farewell

We say a fond farewell to Joe Dona, COO, who retired May 1 after 35 years. His dedication, guidance, expertise, professionalism, leadership, accomplishments [much too long to list all of them], and kindness over the years is noteworthy. Thank you for everything, Joe—especially your friendship.

Conclusion

USSCO remains profitable and financially strong with exceptional loan growth despite a volatile year. Senior management is optimistic for the rest of 2023 and beyond. We continue to closely monitor inflation numbers and interest rates to provide the best rates for our members.

We thank our board of directors, senior management, supervisors, and employees for their dedication and professionalism. And we thank you—our members—for your continued trust and confidence.

Sincerely,

Brian Keiper, Board Chairman

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Kenneth A. Mesko, Board Vice-Chairman / Interim CEO

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Dick Boxler leaves USSCO Board of Directors after distinguished tenure

Named Director Emeritus [non-voting]



Dick was surprised at the 2022 Annual Meeting with plaque presentation, a bound scrapbook of his many contributions over the years, and dinner afterwards. We thank him for his dedicated service!

Dick retired from Richland Township where he held the office of Zoning and Codes Official. He previously worked in U.S. Steel's Engineering Department for 20 years. He is a member of Highland Sewer & Water Authority's Board of Directors, a former member of Richland Cemetery Association's Board of Trustees, a member of the Cambria County Board of View, and a Licensed Professional Land Surveyor.

Dick was a member of USSCO's Board of Directors for over 44 years, serving as President for more than 20 years.



Ready to make your life easier with our online/moblie banking? You don't even need to come in!

Just give us a call. We'll get you signed up and walk you through the process.



OCTOBER WAS MEMBER APPRECIATION MONTH

It was a gift card/gift certificate extravaganza!

Along with four **GRAND PRIZES of \$1,500 in Visa Gift Cards**—one in each community office, each branch gave away **ten [10!!] \$100 Gift Cards / Certificates** to popular area businesses. We wanted to focus on our local communities and economy. With so many businesses offering such great services and products, we just couldn't pick! Forty-four winners in all!

Plus we had FREE coin counting all month, FREE shredding October 17 to 21, gave away 2023 calendars, and stress balls.

Let's keep our neighborhoods and community strong and support these great local spots. You won't be sorry.

We appreciate your membership!



\$100
Qift Certificate
\$500.00
\$500.00

\$500.00

VISA

Lucky Grand Prize Winners: Georgetta Frederick, Richland; Sam Marguccio, Moxham; Mike Rensko, Somerset; and David Reese, Ebensburg

Now EVERYONE CAN JOIN USSCO!

USSCO Expanded Membership Options in 2022, Adding Two More Local Non-Profit Organizations



Eight years ago, we partnered with Cambria County Public Library to sign up members who didn't work in any of our many SEGs [Select Employee Groups], weren't related to another USSCO member, or who couldn't "Ask for USSCO / KLA Funding at the Dealer! Then we donated the membership fee back to the library to help them fund their important work.

We again expanded membership options in 2022—partnering with two more local community nonprofit organizations: Fraternal Order of Police, Lodge 86 and Humane Society of Cambria County.

Whenever someone uses this option, we donate in their name to the selected group. In these days of limited funding and tight budgets, such donations can add up to a significant number. It makes all the difference so they can continue their important work in our community.

With 2022 donations of \$11,400 added to the previous total of \$43,320, we've donated a staggering amount to our nonprofit partners: **\$54,720**—just in new memberships!



Giving back to our communities through charitable donations, scholarships, helping deserving people in need, advertising local fund-raising events on our Richland and Somerset LEDs, sponsoring school sports programs, and supporting charities and houses of worship—like the Boswell Area Jaycees Annual Baseball Tournament, St. Benedict Church Reunion's Chicken & Waffles Dinner, Community Action Partnership's 14th Annual Coats for Kids Motorcycle Benefit Run among others—unite our communities and people. It's a serious commitment to improving our neighborhoods and our neighbors' quality of life.



Shop with a Cop, Cambria and Somerset Counties The Shop with a Cop program provides children the opportunity to go shopping with police officers from Somerset and Cambria Counties. These children have witnessed crimes, experienced trauma while involved in a crime, or have dealt with other unfortunate circumstances.

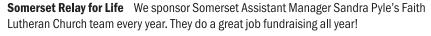
"We don't want that tragedy to be the child's enduring memory of law enforcement. Shop with a Cop helps build a lasting positive relationship between children and law enforcement by giving them a positive experience with us."

-Trooper Stephen Limani

Children are recommended and chosen by local police departments and the Pennsylvania State Police. Each child will have \$150 to spend while they are shopping.

When you sponsor a child with a \$150 donation, you receive an "I Sponsored a Child" yard sign. These fun, colorfully designed signs show your friends and neighbors that you care about kids in need.

This one really touched our hearts. Each community office sponsored a child.



Night Music @ the Library USSCO is the major sponsor of the library's popular yearly fundraising event held on the last Friday of April every year. And it's one of our favorites! An evening of great fun, great food, great music, great deserts, prizes, and more.

USSCO also uses slides on our Richland and Somerset LEDs to promote even more special events, sports teams, charities, and churches. A small sampling of these efforts include



WELCOME BACK BINGO!! 🏫

BINGO

ST. BENEDICT'S

SAT, JUL 9 5:00pm

DOORS OPEN 4:00pm

PARISH HALL

TICKETS \$20 INFO: 814.266.9718





























CO GIVES BACK TO OUR COMMUNIT



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Ask for USSCO/KLA

THE SPOT AT DEALER!





Jacob Milkie Westmont Hilltop High School [Moxham]



Mia Ruddek Cambria Heights High School [Ebensburg]





Emma Engleka Johnstown Christian School [Somerset]



Julie Stem Richland High School [Richland]

USSCO awarded four \$1,500 scholarships in 2022, one from each community office

It was another strong year for scholarship submission. It's always hard to review all the well-qualified, outstanding applications and narrow the field to the final list.

2022 scholarships were awarded to the winners at their school assemblies/ awards events.

Congratulations to all graduates!



We sell O'Shea's candy bars to support USSCO **Community Scholarships**

Be sure to stock up. Not only are they delicious, this is how we underwrite our scholarship program every year.





Are you excited? We are!

Your new Ebensburg office is coming. Watch USSCO FCU grow for you!





Get the money you need for school

Whether you're an undergraduate, graduate, or career training student, we have loans to help you reach your education goals with confidence.

Get started TODAY!

Visit Resources / SallieMae® Smart Option Student Loan® on our website to learn more.

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Richland · Moxham · Somerset · Ebensburg · www.usscofcu.org · 866.877.2628

To report a lost or stolen USSCO Debit Card, call 1.800.682.6075.

Debit card transaction assistance line: 1.800.547.1350

To report a lost or stolen USSCO Credit Card, contact Elan's 24-Hour Cardmember Services at 1.800.558.3424 or by email by logging into your account and clicking on Messages.



